Preferred Health Partnership of TN, Inc.

(PHP)

STATISTICS	Year Ending 12/31/98	Year Ending 12/31/99	Year Ending 12/31/00	Year Ending 12/31/01
TennCare Enrollees at the beginning of the year	91,269	91,960	81,247	97,816
TennCare Enrollees at the end of the year	91,960	81,247	97,816	117,787
Avg. TennCare Enrollees	91,615	86,604	89,532	107,802
Number of grievances	325	0*	28	9,255**
Number of malpractice claims	1	1	0	0
Number of years in existence	5	6	7	8
CSA Regions served	statewide	Southeast	Southeast	Southeast
		Knox	Knox	Knox
		First Tennessee	First Tennessee	First Tennessee
		Hamilton	Hamilton	Hamilton
		East Tennessee	East Tennessee	East Tennessee
Certification/Accreditation	AAHCC/URAC	AAHCC/URAC	AAHCC/URAC	AAHCC/URAC
FINANCIAL HIGHLIGHTS				
ASSETS	\$50,796,393	\$48,428,942	\$73,617,814	\$90,186,766
LIABILITIES	\$41,024,330	\$38,793,752	\$61,261,570	\$71,904,218
TOTAL NET WORTH	\$9,772,063	\$9,635,190	\$12,356,244	\$18,282,548
NET WORTH REQUIREMENT	\$5,269,593	\$5,156,263	\$6,087,148	\$6,821,720
NET INCOME FROM TENNCARE OPERATIONS	(\$30,956,919)	(\$2,833,562)	\$(2,253,795)	(\$2,073,987)
NET INCOME FROM OTHER SOURCES				
TOTAL NET INCOME	(\$30,956,919)	(\$2,833,562)	\$(2,253,795)	(\$2,073,987)
MEDICAL AND HOSPITAL EXPENSES FOR TENNCARE OPERATIONS	\$142,370,352	\$117,230,332	\$143,043,924	\$188,217,009
OTHER MEDICAL AND HOSPITAL EXPENSES				
TOTAL MEDICAL AND HOSPITAL EXPENSES	\$142,370,352	\$117,230,332	\$143,043,924	\$188,217,009
TENNCARE REVENUE	\$135,035,448	\$131,733,730	\$160,020,414	\$211,409,170
OTHER REVENUE				

TOTAL REVENUE	\$135,035,448	\$131,733,730	\$160,020,414	\$211,409,170
ADMINISTRATIVE EXPENSE FOR TENNCARE OPERATIONS	\$23,622,015	\$17,336,960	\$19,230,284	\$25,266,148
OTHER ADMIN EXPENSE				
TOTAL ADMIN EXPENSE	\$23,622,015	\$17,336,960	\$19,230,284	\$25,266,148
FEDERAL TAX EXPENSE				
RATIO OF TENNCARE MEDICAL EXPENSE TO TENNCARE REVENUE	105%	89%	89%	89%
RATIO OF TENNCARE ADMINISTRATIVE EXPENSE TO TENNCARE REVENUE	17%	13%	12%	12%
RATIO OF OTHER MEDICAL EXPENSE TO OTHER REVENUE	N/A	N/A	N/A	N/A
RATIO OF OTHER ADMINISTRATIVE EXPENSE TO OTHER REVENUE	N/A	N/A	N/A	N/A

^{*} Attachment to General Interrogatories states, "Due to the risk sharing arrangement with Tennessee Health Partnership, Inc., PHPT had no formal grievances heard by PHPT's Grievance Committee."

Note: This information was compiled from unaudited NAIC filings and other unaudited sources.

^{**}Includes both member appeals and provider appeals.